

Business developer

Ex-Change Parts is looking for a talented person to join their team in central Stockholm. The company works within the helicopter industry after market, with focus on sales of spare parts and accessories to customers all over the world.

As a business developer, you will have a key role in the company and its future development where you will contribute with methodology to further improve the business. You will monitor the global industry to strategically position the company on the market, as well as develop the company's product and service portfolio.

We believe you are an experienced business developer who has worked from a clear commercial perspective. You are familiar with handling big data and are skilled in data processing. Further on, you are positive and thorough with excellent communication skills where you write fluently in business English.

Application:

The recruitment process is handled by Advice Executive Search, and you can show your interest for the position by uploading your resume and personal letter at: <http://www.advice-es.com/link/innesaljare-sales-support/>. Selection and interviews are conducted continuously. If you have questions regarding the position, please contact the responsible recruiter at Advice Executive Search, Andréas Jägermon: +46 70 271 72 59, andreas.jagermon@advice-es.com.

About Ex-Change Parts:

Ex-Change Parts provides products and offers services within the global helicopter industry. The company is one of the leading providers in the growing after market industry with over 1800 customers all over the world. Ex-Change Parts stock and sell spare parts, components and tools to helicopter platforms from Airbus, Sikorsky, Bell, Leonardo and MD Helicopters. The company was founded 1999 as a family business. The success is built on creating value for customers through qualitative products, excellent customer service and attractive pricing.